



MDCalc is the #1 medical reference for clinical decision tools and content used by millions of physicians globally, including more than 60% of US physicians, every month. Since 2005, MDCalc has been an essential part of the clinician's workflow at point-of-care to achieve better patient outcomes. Our evidence-based tools and clinical content written by physician experts support 35+ specialties and cover 200+ patient conditions, and we have a growing global presence with users in over 100 countries.

## Job Opening: Leader of Finance and Operations

MDCalc is seeking an **experienced finance and revenue operations leader** to help this health-tech company continue its growth. The role will have responsibilities that range from accounting, to financial strategy/planning, to sale operations/contracts, to being the point person for all operational aspects of the business. Responsibilities include, but not limited too:

- Own all financial activities for the organization: Cashflow, AR, AP, Payroll, Commission/Bonus plan administration...
- Own Sales Operations support functions on contracting, customer briefs, research and strategy
- Own overall virtual office coordination for All hands meetings, team building activities, etc.
- Acting overall lead from overall Revenue Operations and Finance.

**Skills you should have** ( nice to have skills indicated with + ):

- Bachelors Degree in Finance or Accounting
- Master Degree in Business Finance, Accounting, Administration, or Economics preferred
- 3+ years of experience in accounting and finance post graduation
- 3+ years of experience in Revenue and/or Sales Operations
- 3+ years in recent period for Healthtech or Tech related companies (strong preference for those with SaaS solutions)
- Experience in technology companies, and specific experience with SaaS business models vs. traditional perpetual software models
- Comfort with changing and competing priorities in a rapidly growing/changing company and market

**What we can offer you:**

- Make a difference working with a small and nimble team positioned to change healthcare for the better
- Ability to work in a dynamic role that makes sure everyday is unique and interesting
- Engagement with internal employees, but also engagement with external customers/partners from an operations and finance perspective
- Competitive benefits package: PTO, paid family leave, health insurance subsidy, etc
- Potential for profit sharing with large bonuses based on company's performance
- Work directly with practicing MDs while learning more about the evolving healthcare landscape
- Flexible work from home opportunities and personal scheduling

Note that MDCalc may be the most broadly used medical reference by doctors, with >65% of US physicians using it weekly - it is the "kleenex" or "google" of medical calculators. It was created by practicing physicians as a side project to meet a need, and has grown grassroots for over a decade - recently becoming a startup business starting to experience hypergrowth. Candidates should be prepared to be in a position to make a significant contribution to the company and comfortable making big and small decisions with considerable empowerment. The ideal candidate is a self-starter who can build a plan/strategy, own a task, and follow through to achieve results while working in a collaborative and cross-functional way.

If you think you would be a good fit for the MDCalc team, please submit **your resume and a cover letter highlighting relevant experience and how this role may help you achieve your future goals** to Ian Borukhovich (ianboru@gmail.com)